

# OSL Group

## GROUP REPORTING

Real time KPI reporting, on Listing and Sales activity across all offices.

## EOM REPORTING

End of month roll over function allowing users to enter end of month sales activity.

## FRANCHISE FEE MANAGEMENT

Franchise fee invoicing using EOM activity.

Advanced franchisee rate card management with unlimited rate cards. Including Flat fee and or percentage rate franchise fees.

Calculations can be any combination of per sale, per salesperson or per office.

Franchise fee invoices can include non sale related services.

## STAFF MANAGEMENT

Create a unique salesperson reference allowing for 'career to date' reporting regardless of the company within your group that a sales person is working for.



OSL Group™ is our franchisor group management module which integrates with the OSL Office system.

Q. Who for?

ANS. Established franchisors or companies looking to setup a real estate franchise.

Functions include;

- Staff management
- EOM reporting
- Franchise fee management
- Aggregated data facility
- Awards management
- Group Document Library
- Group KPI reporting
- Group Ranking

## OSL GROUP

The OSL Group system is a subscription service providing a centralised aggregated data repository for your real estate group. The service is provided using our infrastructure at our data facility.

## AWARDS AND EOM RETURNS

The awards process for any group is an onerous process. The OSL Group system automatically collates awards with the EOM reporting for your offices. This creates motivated offices entering their EOM returns.

## STAFF MANAGEMENT SYSTEM

Advanced staff management with optional centralized new staff approval workflow.

Career to date, inactive sales people and staff churn reporting.

## DOCUMENT LIBRARY

Create your own document library for your offices and sales people, including group templates, advertising material and office procedures.

## INCREASED EFFICIENCIES

The OSL Group module provides added value to your real estate group with reduced compliance costs for your member offices, no longer receive fax's or emails with activity returns in a variety of formats.

Increased synergies and transparency within your group as offices understand and communicate using the same KPI rules.

## FRONT OFFICE SYSTEMS

It's not compulsory for all of your offices to use the OSL Office (front end) system. But all offices must enter their EOM activity directly into the OSL Group system. This allows flexibility in the front end solutions for your offices.

Office listing information can be automatically imported for use on group web sites, agent listing tools and KPI reporting.

For more information email: [corp@osl.co.nz](mailto:corp@osl.co.nz)